# GMBA 7098: Statistics and Data Analysis (Fall 2014)

Estimations

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# Road map

- ► Statistical estimation.
- ▶ Estimating population mean with known variance.
- ▶ Estimating population mean with unknown variance.

# Example: average daily consumers

- ▶ A retail chain of 3000 stores is going to have a special discount on the next Monday. The manager wants to know the **average number of daily consumers** entering the stores on that day.
- ▶ She decides to do a survey on the next Monday.
  - ▶ On that day, there will be some consumers entering each store.
  - ▶ For store i, i = 1, ..., 3000, let  $x_i$  be the number of consumers.
  - It is too costly to collect all  $x_i$ s and calculate  $\mu = \frac{\sum_{i=1}^{3000} x_i}{3000}$ .
  - ► This is a task of estimating a parameter.
- ▶ Her budget is enough for hiring 7 temporary workers to count the number of consumers throughout the day.
  - She decides to randomly draw 7 stores and calculate  $\bar{x} = \frac{\sum_{i=1}^{7} x_i}{7}$ .

#### Example: average daily consumers

- ▶ On that day, she gets the following sample data:
  - ▶ She gets 1026, 932, 852, 1212, 844, 822, and 1032 consumers.
  - ▶ The sample mean is  $\bar{x} = 960$ .
- ▶ Intuitively, she will think that the population mean  $\mu$  is "around" 960.
- ▶ Suppose she concludes that " $\mu$  is within 950 and 970," how much confidence may she have?
- ▶ In general, is it okay to conclude that  $\mu \in [\bar{x} 10, \bar{x} + 10]$ ?

#### **Estimations**

- ▶ One of the most important statistical tasks is **estimation**.
  - For unknown population parameters, we estimate them through statistics obtained from samples.
  - For example, when the population mean is unknown, we use sample mean as an estimate.
- ▶ We want to go beyond intuitions and conjectures.
  - ▶ We need some knowledge about the **sampling distributions**.
  - ▶ E.g., we know  $\overline{X} \sim ND(\mu, \frac{\sigma}{\sqrt{n}})$ .
- ▶ In statistics, use **confidence intervals** to estimate parameters.
- ▶ Let's start from estimating the population mean.

# Road map

- ► Interval estimation.
- ► Estimating population mean with known variance.
- ▶ Estimating population mean with unknown variance.

#### Drawbacks of point estimation

- We may use the sample mean  $\bar{x}$  to estimate the population mean  $\mu$ .
  - " $\mu$  should somewhat be close to  $\bar{x}$ ."
  - ► This is called a **point estimation**.
- ▶ However, there are some drawbacks of point estimation:
  - We know that  $\mu$  is close to  $\bar{x}$ . But how close?
  - What is  $|\mu \bar{x}|$ ?
  - As  $\mu$  is unknown, we will never know the answer!
- ▶ Instead of suggesting a number, we will suggest an **interval**.
  - ▶ Then we measure how good the suggested interval is.

#### Interval estimation: the first illustration

- $\triangleright$  Consider a population with unknown  $\mu$ . For simplicity, let's assume:
  - ▶ The population variance  $\sigma^2$  is **known**.
  - ► The population follows a **normal** distribution.
- ▶ Let the sample mean  $\overline{X}$  be the **estimator**.
  - ▶ Before sampling, we do not know what will be the sample mean's value.
  - ▶ The random variable sample mean is denoted as  $\overline{X}$ .
  - After sampling, the realized value of the sample mean is  $\bar{x}$ .
- Suppose  $\sigma^2 = 16$  and the sample size n = 8.
- ▶ Based on  $\overline{X}$ , we will choose a number b and claim that  $\mu$  lies in the interval  $[\overline{X} b, \overline{X} + b]$ .
  - ▶ We may be either right or wrong.
  - $\triangleright$  When b increases, we are more confident that we will be right.
  - ▶ However, a larger interval means that the estimation is less accurate.
  - ▶ What is the **probability** that we are right?

# The sampling distribution

 $\triangleright$  Question: For any given b, find

$$\Pr\left(\overline{X} - b \le \mu \le \overline{X} + b\right).$$

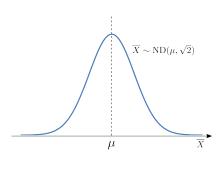
▶ As the population is normal:

$$\overline{X} \sim \text{ND}\left(\mu, \frac{\sigma}{\sqrt{n}} = \frac{4}{\sqrt{8}} = \sqrt{2}\right).$$

Suppose someone proposes to set  $b = \sqrt{2}$ , then the interval will be

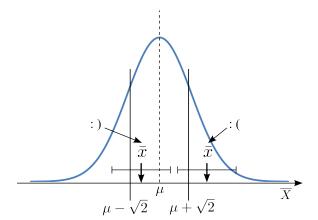
$$\left[\overline{X} - \sqrt{2}, \overline{X} + \sqrt{2}\right].$$

How good the interval is?



#### How good an interval is?

- ▶ If, luckily,  $\bar{x}$  is close enough to  $\mu$ ,  $[\bar{x} \sqrt{2}, \bar{x} + \sqrt{2}]$  covers  $\mu$ .
- ▶ If, unluckily,  $\bar{x}$  is far from  $\mu$ ,  $[\bar{x} \sqrt{2}, \bar{x} + \sqrt{2}]$  does not cover  $\mu$ .

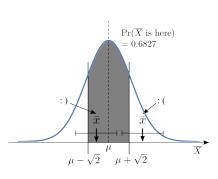


# How good an interval is?

- ► The probability that "we are lucky" can be calculated!
- ▶ No matter where  $\mu$  is, we have

$$\Pr\left(\overline{X} - \sqrt{2} \le \mu \le \overline{X} + \sqrt{2}\right)$$
$$= \Pr\left(\mu - \sqrt{2} \le \overline{X} \le \mu + \sqrt{2}\right)$$
$$= 0.6827.$$

► To calculate this, try pnorm(mu - sqrt(2), mu, sqrt(2)) for different values of mu. You will always see 0.1587.

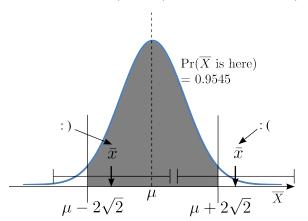


# A short summary

- Given any realization  $\bar{x}$ ,  $[\bar{x} \sqrt{2}, \bar{x} + \sqrt{2}]$  may or may not covers  $\mu$ .
- ▶ Regarding the random  $\overline{X}$ , we know  $[\overline{X} \sqrt{2}, \overline{X} + \sqrt{2}]$  covers  $\mu$  with probability 0.6827.
  - ▶ This level of confidence can be calculated as we know  $\overline{X} \sim ND(\mu, \sqrt{2})$ .
- ▶ Instead of having  $\sqrt{2}$  as the leg length, let's try  $2\sqrt{2}$ .

#### A larger interval

▶ The probability that "we are lucky" now becomes 0.9545!



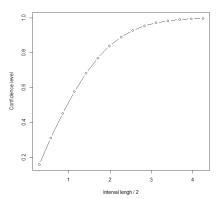
#### Confidence levels and confidence intervals

- ▶ We made two attempts:
  - $\blacktriangleright \left[\mu \sqrt{2}, \mu + \sqrt{2}\right]$  results in a covering probability 0.6827.
  - $\mu 2\sqrt{2}, \mu + 2\sqrt{2}$  results in another covering probability 0.9545.
- ▶ In statistics, when we do interval estimation:
  - ▶ Such a "covering probability" is called **confidence level**.
  - ► These intervals are called **confidence intervals** (CI).
- ▶ How to choose the interval length?
  - ▶ A larger confidence interval results in a higher confidence.
  - ► There is a **trade-off** between accurate estimation and high confidence.

#### Confidence levels vs. interval lengths

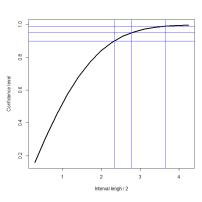
► To find the relationship:

```
z <- seq(0.2, 3, 0.2)
conf <- 1 - 2 * pnorm(-z * sqrt(2), 0, sqrt(2))
plot(z * sigma.xbar, conf, type = "b")</pre>
```



# How to choose the interval length?

- ▶ In practice, we first choose a confidence level, and then we choose the smallest interval that achieves this level.
  - We typically denote the error probability as  $\alpha$ .
  - ▶ The confidence level is thus  $1 \alpha$ .
  - ► Common confidence levels: 90%, 95%, and 99%.
- ▶ How to calculate the leg length?
  - ▶ 90%: -qnorm(0.05, 0, sqrt(2)).
  - ▶ 95%: -qnorm(0.025, 0, sqrt(2)).
  - ▶ 99%: -qnorm(0.005, 0, sqrt(2)).
- ▶ Why?



# Example revisited: average daily consumers

- ▶ Recall that we have 3000 stores, each with a number of consumers on a given day.
  - ▶ The population consists of 3000 numbers.
  - ▶ There is a population mean  $\mu$ , which is unknown.
- ▶ We collected data from 7 stores:
  - ▶ The sample data: 1026, 932, 852, 1212, 844, 822, and 1032.
  - ▶ The sample mean is  $\bar{x} = 960$ .
- ▶ How to do interval estimation with this sample?

#### Conducting the estimation

- We must know the population variance  $\sigma^2$ .
  - Let's assume that  $\sigma = 120$ .
- ▶ We need either the population is normal or the sample size is large.
  - ▶ Let's assume that the population is normal.
- Now we are ready to construct a confidence interval. Let's construct three intervals for  $1 \alpha = 0.9, 0.95$ , and 0.99.
  - Step 1:  $\bar{x} = 960$ .
  - ▶ Step 2: The standard deviation of the sample mean is  $\frac{\sigma}{\sqrt{n}} = 45.356.^{1}$
  - Step 3: The leg lengths are -qnorm(0.05, 0, 45.356), -qnorm(0.025, 0, 45.356), and -qnorm(0.005, 0, 45.356), which are 74.604, 88.896, and 116.829.
  - ► Step 4: The interval with 90% confidence level is [960 − 74.604, 960 + 74.604] = [885.39, 1034.60]. The other two intervals are [871.10, 1048.90] and [843.171076.82].

<sup>&</sup>lt;sup>1</sup>This quantity  $\frac{\sigma}{\sqrt{n}}$  is called the **standard error** of the sample mean.

# Interpreting the estimation

- ► Consider the interval with 95% confidence level: [871.10, 1048.90].
- ▶ What is the business implication?
  - We will claim that the true average daily consumers for all the 3000 stores is within 870 and 1050.
  - ▶ We are 95% confident. It is quite unlikely for us to be wrong.
- ▶ Recall that there is a special discount on that day.
  - Suppose the marketing manager has promised that "the average daily consumers will be at least 850."
  - ▶ Now we have a strong evidence showing that the target is really achieved.
- ▶ Note that maybe in fact  $\mu$  < 850. We are just "quite confident."

#### Summary

- ▶ Facing an unknown population mean  $\mu$  (with a known population variance  $\sigma^2$ ), we may construct a confidence interval:
  - ightharpoonup Centered at the to-be-realized sample mean  $\overline{X}$ .
  - Will cover  $\mu$  with a predetermined probability.
- ▶ We need one of the following:
  - ▶ The population follows a normal distribution.
  - ▶ The sample size  $n \ge 30$ .

# Road map

- ► Interval estimation.
- ▶ Estimating population mean with known variance.
- ▶ Estimating population mean with unknown variance.

# Estimation without the population variance

- Sometimes (actually for most of the time) we **do not** know the population variance  $\sigma^2$ .
- ▶ Then we cannot calculate the standard error  $\frac{\sigma}{\sqrt{n}}$ .
- In this case, intuitively we may try to replace  $\sigma$  by s, the sample standard deviation.
  - As an example, for the 7 numbers of consumers 1026, 932, 852, 1212, 844, 822, and 1032, we have<sup>2</sup>

$$s = \sqrt{\frac{(1026 - 960)^2 + \dots + (1032 - 960)^2}{7 - 1}} = 140.233.$$

- We then use  $\frac{s}{\sqrt{n}}$  to construct an interval.
- ▶ However,  $\overline{X} \sim \text{ND}(\mu, \frac{s}{\sqrt{n}})$  is not right!
- ▶ We need some adjustments.

<sup>&</sup>lt;sup>2</sup>The R function sd() can do all the calculations for you.

#### The t distribution

- $\blacktriangleright$  Let S be the sample standard deviation (which is random before sampling) and s be its realization.
- ▶ When we replace  $\sigma$  by S, we rely on the following fact:

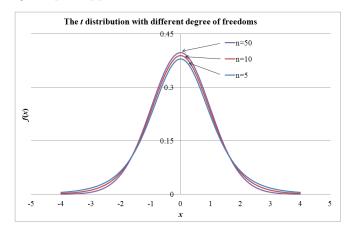
#### Proposition 1

For a normal population, the quantity  $T = \frac{\overline{X} - \mu}{S/\sqrt{n}}$  follows the t distribution with degree of freedom n - 1.

- ► We know the sampling distribution of *T* (when the population is normal). We call it **the** *t* **distribution**.
- ▶ The only parameter is the **degree of freedom**, which is n-1.
- ► Its probability density function is known (and we do not care about it!) Relevant probabilities may be calculated with software.
- ▶ In R, we use the functions pt(q, df) and qt(p, df).

#### The t distributions

- ightharpoonup The t distribution is symmetric, centered at 0, and bell-shaped.
- $\blacktriangleright$  When n goes up, it approaches the standard normal distribution.



#### The history of the t distribution

- ightharpoonup The t distribution is also called the **Student's** t distribution.
  - The author William Gosset's company forbids employees from publishing their findings.

VOLUME VI MARCH, 1908 No. 1

#### BIOMETRIKA.

#### THE PROBABLE ERROR OF A MEAN.

BY STUDENT.

#### Introduction.

Any experiment may be regarded as forming an individual of a "population" of experiments which might be performed under the same conditions. A series of experiments is a sample drawn from this population.

(http://www.aliquote.org/cours/2012\_biomed/biblio/Student1908.pdf)

# Applying the t distribution

- ▶ Before sampling, we know we will get the sample mean  $\overline{X}$  and sample standard deviation S.
- ► For any b, we construct an interval  $[\overline{X} b, \overline{X} + b]$ . We want to know  $\Pr(\overline{X} b \le \mu \le \overline{X} + b)$ .
- Now we do not know the distribution of  $\overline{X}$ ; we only know the distribution of  $T = \frac{\overline{X} \mu}{S/\sqrt{n}}$ . Therefore:

$$\Pr\left(\overline{X} - b \le \mu \le \overline{X} + b\right) = \Pr\left(\mu - b \le \overline{X} \le \mu + b\right)$$
$$= \Pr\left(\frac{-b}{S/\sqrt{n}} \le \frac{\overline{X} - \mu}{S/\sqrt{n}} \le \frac{b}{S/\sqrt{n}}\right) = \Pr\left(\frac{-b}{S/\sqrt{n}} \le T \le \frac{b}{S/\sqrt{n}}\right).$$

 $\triangleright$  Once we obtain s, we may calculate the probability.

#### Applying the t distribution

- ► Consider the example of estimating average daily consumers again.
- ▶ Suppose we do not know the population variance  $\sigma^2$ .
  - We know  $\bar{x} = 960$  and s = 140.233.
- ▶ Suppose we propose the interval [860, 1060].
  - ▶ We calculate

$$\Pr\left(\frac{-b}{S/\sqrt{n}} \le T \le \frac{b}{S/\sqrt{n}}\right) = \Pr\left(\frac{-100}{140.233/\sqrt{7}} \le T \le \frac{100}{140.233/\sqrt{7}}\right)$$
$$= \Pr(-1.887 \le T \le 1.887) = 0.892,$$

where the last step is done with 1 - 2 \* pt(-1.887, 6).

▶ We are 89.2% confident that the average number of daily consumers lies within 860 and 1060.

#### From a confidence level to an interval

- ▶ How to construct an interval  $[\overline{X} b, \overline{X} + b]$  for us to be 95% confident?
- ▶ We have the t distribution; given any value t, we know  $Pr(T \le t)$ .
  - ▶ When the degree of freedom is 6,  $Pr(T \le -2.447) = 0.025$ .
  - ▶ Use qt(0.025, 6)!
- ▶ Moreover, we have

$$\Pr(T \leq t) = \Pr\left(\frac{\overline{X} - \mu}{S/\sqrt{n}} \leq t\right) = \Pr\left(\mu \geq \overline{X} - t\frac{S}{\sqrt{n}}\right).$$

- ▶ We need the leg length to be  $-t\frac{S}{\sqrt{n}} = 2.447 \times \frac{140.233}{\sqrt{7}} = 129.694$ .
  - ▶ The multiplier  $\frac{S}{\sqrt{n}}$  will always be used.
- ▶ The desired interval is

$$[960 - 129.694, 960 + 129.694] = [885.40, 1034.60].$$

#### From a confidence level to an interval

- ▶ In general, given  $\bar{x}$ , s, n, and  $\alpha$ , we construct the confidence interval in the following steps:
  - ▶ Step 1: Calculate the multiplier  $\frac{s}{\sqrt{n}}$ .
  - ▶ Step 2: Calculate the **critical value**  $t^*$  as -qt(p, df), where p is  $\frac{\alpha}{2}$  and df is n-1.
  - ▶ Step 3: The product of the critical  $t^*$  and multiplier  $\frac{s}{\sqrt{n}}$  is the leg length.
  - ▶ Step 4: The interval is  $[\bar{x} t^* \frac{s}{\sqrt{n}}, \bar{x} + t^* \frac{s}{\sqrt{n}}].$

# Comparing the two situations

- $\triangleright \sigma^2$  may be known or unknown:
  - ▶ With  $\sigma^2$ , we know  $\overline{X} \sim \text{ND}(\mu, \frac{\sigma}{\sqrt{n}})$ , and thus  $Z = \frac{\overline{X} \mu}{\sigma/\sqrt{n}} \sim \text{ND}(0, 1)$ , the standard normal distribution, or the z distribution.
  - Without  $\sigma^2$ ,  $T = \frac{\overline{X} \mu}{S/\sqrt{n}} \sim t(n-1)$ , the t distribution.
- With  $\sigma^2$ , the confidence interval is  $[\bar{x} z^* \frac{\sigma}{\sqrt{n}}, \bar{x} + z^* \frac{\sigma}{\sqrt{n}}]$ ,
  - ► The critical value  $z^*$  is calculated as -qnorm(p, 0, 1), or simply -qnorm(p), with p equals  $\frac{\alpha}{2}$ .
- ► Conclusion:
  - With  $\sigma^2$ , the leg length is  $z^* \frac{\sigma}{\sqrt{n}}$ ; use -qnorm(p) to find  $z^*$ .
  - Without  $\sigma^2$ , the leg length is  $t^* \frac{s}{\sqrt{n}}$ ; use -qt(p) to find  $t^*$ .
  - ▶ The left-tail probability p is  $\frac{\alpha}{2}$ .

#### Remarks

- $\triangleright$  If the population is normal, the sample size n does not matter.
  - $\blacktriangleright$  We may use the t distribution anyway.
- ▶ If the population is **non-normal** and the sample size is large  $(n \ge 30)$ :
  - $\triangleright$  The population is non-normal, so we cannot use the t distribution.
  - The sample size is large, so according to the central limit theorem, the sample mean is normal.
  - For  $n \geq 30$ , t(n-1) is very close to z.
  - ightharpoonup Using the t distribution as an approximation is acceptable.
- ▶ If the population is non-normal and the sample size is small (n < 30), using t distribution for estimation is inaccurate.
  - ▶ However, the t distribution for estimating the population mean is **robust** to the normal population assumption: Having nonnormal population does not harm a lot.
  - $\triangleright$  We still suggest one not to use the t distribution in this case.

#### Summary

▶ To estimate the population mean  $\mu$ :

$\sigma^2$	Sample size	Population distribution	
		Normal	Nonnormal
Known	$n \ge 30$ $n < 30$	$z \\ z$	$\frac{z}{\text{Nonparametric}}$
Unknown	$n \ge 30$ $n < 30$	$t \ t$	t Nonparametric

▶ Nonparametric methods are beyond the scope of this course.