# Statistics I – Chapter 9 Hypothesis Testing for One Population (Part 2)

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Statistics I − Chapter 9 (Part 2), Fall 2012 ∟<sub>Mean: variance known</sub>

## Road map

- ► Testing the population mean with known population variance.
- ▶ Four methods of hypothesis testing.
- Testing the population mean with unknown population variance.

# Testing the population mean

- ▶ There are many situations to test the **population mean**.
  - ► Is the average monthly salary of fresh college graduates above \$22,000 (22K)?
  - ▶ Is the average thickness of a plastic bottle 2.4 mm?
  - ▶ Is the average age of consumers of a restaurant below 40?
  - ► Is the average amount of time spent on information system projects above six months?
- ▶ We will use hypothesis testing to test hypotheses about the population mean.
- ► In this section, we assume that the **population variance** is **known** or given.

## Parts for hypothesis testing

- ▶ In conducting a test, write the following three parts:
  - **Hypothesis**:  $H_0$  and  $H_a$ .
  - ► **Test and calculation**: The test to apply and relevant arithmetic and calculations.
  - **Decision and implication**: Reject or do not reject  $H_0$ ? What does that mean?
- ▶ This is the HTAB procedure introduced by the textbook.
- ▶ While the test and calculation part requires arithmetic or software, it is the easiest and least important part.
  - Writing the correct hypothesis is the most important.
  - Writing a good concluding statement is also critical.

## Testing the population mean

- When the population variance σ<sup>2</sup> is know, what test should be used to test the population mean?
- If the population is **normal** or if the sample size is **large**  $(n \ge 30)$ , we have

$$Z = \frac{\overline{X} - \mu}{\sigma / \sqrt{n}} \sim \text{ND}(0, 1).$$

The test based on this sampling distribution, the z distribution, is called <u>the z test</u>.

# Example 1

- ▶ A retail chain has been operated for many years.
- ▶ The average amount of money spent by a consumer is \$60.
- A new marketing policy has been proposed: Once a consumer spends \$70, she/he can get one credit. With ten credits, she/he can get one toy for free.
- After the new policy has been adopted for several months, the manager asks: Has the average amount of money spent by a consumer increased? Let  $\alpha = 0.01$ .
  - Let  $\mu$  be the average expenditure (in \$) per consumer after the policy is adopted. Is  $\mu > 60$ ?
  - ▶ The population standard deviation is \$16.

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### Example 1: hypothesis

▶ The hypothesis is

 $H_0: \mu = 60$  $H_a: \mu > 60.$ 

- $\mu = 60$  is our **default position**.
- We want to know whether the population mean has increased.
- ▶ Or it is equivalent to write

 $H_0: \mu \le 60$  $H_a: \mu > 60.$ 

#### Example 1: test and calculations

- ▶ The manager collects a sample with 100 purchasing records of consumers. The sample mean is  $\bar{x} = 65$ .
- Because the population variance is known and the sample size is large, we may use the z test.
- For the rejection region, we calculate the critical value  $x^*$ :

$$0.01 = \Pr(\overline{X} \ge x^*) = \Pr\left(Z \ge \frac{x^* - 60}{16/\sqrt{100}}\right)$$

Then

$$z_{0.01} = 2.326 \quad \Rightarrow \quad \frac{x^* - 60}{1.6} = 2.326 \quad \Rightarrow \quad x^* = 63.722.$$

• The rejection region is  $(63.722, \infty)$ .

## Example 1: decision and implications

▶ Because  $\bar{x} = 65$  falls in the rejection region  $(63.722, \infty)$ , we reject the null hypothesis.



# Example 1: decision and implications

- ▶ The concluding statement:
  - Because the sample mean lies in the rejection region, we reject  $H_0$ .
  - ▶ With a 1% significance level, there is a strong evidence showing that the average expenditure per consumer is larger than \$60.
  - ▶ The new marketing policy (\$70 for one credit and ten credits for one toy) is successful: Each consumer is willing to pay more (in expectation) under the new policy.

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## Road map

- Testing the population mean with known population variance.
- ► Four methods of hypothesis testing.
- Testing the population mean with unknown population variance.

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#### Four methods for calculations

▶ For the test and calculation step, there are four methods:

- ▶ The classical method.
- ▶ The critical-value method.
- ▶ The *p*-value method.
- ▶ The confidence interval method.
- ► All these four methods are **equivalent**.

## The classical method

- ► For a statistic (e.g., the sample mean), compute its z-score, which is called the "observed z value".
- ► If the observed z value is more extreme than the critical z value, reject H<sub>0</sub>.
- ▶ In the previous example:
  - The observed z value is  $\frac{65-60}{1.6} = 3.125$ .
  - The critical z value is  $z_{0.01} = 2.326$ .
  - As 3.125 > 2.326, we reject  $H_0$ .

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#### The classical method



#### The critical-value method

- ▶ Ignore the statistic for a moment.
- ► Based on the critical z value, calculate the corresponding critical value(s) in the original scale.
- ► If the observed statistic is more extreme than the critical value, reject H<sub>0</sub>.
- In the previous example:
  - The observed statistic is  $\bar{x} = 65$ .
  - The critical value is  $x^* = 60 + 1.6z_{0.01} = 63.722$ .
  - As 65 > 63.722, we reject  $H_0$ .

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#### The critical-value method



### The *p*-value method

- ▶ Based on the observed statistic, calculate the *p*-value.
  - The probability to observe a value that is more extreme than the observed value.
- ► If the *p*-value is smaller than the significance level  $\alpha$ , reject  $H_0$ .
- ▶ In the previous example:
  - The *p*-value is  $Pr(\overline{X} > 65) = Pr(Z > 3.125) = 0.0009$ .
  - The significance level  $\alpha = 0.01$ .
  - As 0.0009 < 0.01, we reject  $H_0$ .

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#### The *p*-value method



## The confidence interval method

- ► Based on the observed statistic, calculate the confidence interval for estimating the parameter with  $1 \alpha$  as the confidence level.
- If the (probably one-tailed) confidence interval does not cover the hypothesized parameter, we reject H<sub>0</sub>.
- ▶ In the previous example:
  - ▶ The one-tailed confidence interval  $[65 d, \infty)$  satisfies

$$0.99 = \Pr(65 - d < \overline{X}) \Rightarrow d = 3.722.$$

- The confidence interval is  $[61.278, \infty)$ .
- As  $60 \notin [61.278, \infty)$ , we reject  $H_0$ .

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#### The confidence interval method



### Four methods for calculations

- ► The four methods are **equivalent**:
  - ▶ If one says rejection, all the other three say rejection.
  - ▶ If one says no rejection, all the other three say no rejection.
- ▶ Which one to use?
  - ► Mostly we use the critical-value method and the *p*-value method.
  - ▶ When we want a rejection criterion in the original scale, use the critical-value method.
  - ▶ When we want to avoid specifying the significance level at the beginning, use the *p*-value method.
  - ▶ The classical method is seldom used.
  - The confidence interval method is not recommended.

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#### Road map

- Testing the population mean with known population variance.
- ▶ Four methods of hypothesis testing.
- ► Testing the population mean with unknown population variance.

#### When the variance is unknown

- When the population variance  $\sigma^2$  is **unknown**, the quantity  $\frac{\overline{X}-\mu}{\sigma/\sqrt{n}}$  is unknown.
- ▶ When we use the sample variance  $S^2$  as a substitute, we have

$$\frac{\overline{X} - \mu}{S/\sqrt{n}} \sim t(n-1),$$

which means the quantity  $\frac{\overline{X}-\mu}{S/\sqrt{n}}$  follows the *t* distribution with degree of freedom n-1.

- ► We will use the t test to test the population mean if the population is normal.
- If the sample size is large, we may still use the z distribution with s substituting σ.

# Example 2

- ▶ We are interested in whether the students in NTU prefer the restaurants in NTU.
- One benchmark is NTUST. In a census conducted in NTUST, students are asked to rate their restaurants in a five-point scale.
- ▶ The average score is 4.6.
- ▶ We asked 60 NTU students to rate the restaurants in NTU. The average score is 4.27 and the standard deviation is 1.22.
- Do NTU students rate their restaurants differently from NTUST students?
- ▶ Suppose the scores of all NTU students are normal.

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### Example 2: hypothesis

▶ The hypothesis is

$$H_0: \mu = 4.6$$
$$H_a: \mu \neq 4.6.$$

- ▶ µ is the average score (out of a five-point scale) of NTU restaurants rated by all NTU students.
- ▶ Why a two-tailed test?

#### Example 2: test and calculations

- Because the population variance is unknown and the population is normal, we may use the t test.
- Let  $T_n \sim t(n)$ , we calculate the *p*-value:

$$\Pr(\overline{X} < 4.27)$$

$$= \Pr\left(T_{59} < \frac{4.27 - 4.6}{1.22/\sqrt{60}}\right)$$

$$= \Pr(T_{59} < -2.095)$$

$$= 0.0202.$$

#### Example 2: test and calculations

• The rejection decision for various  $\alpha$  is:

α	0.01	0.05	0.1
Comparison	0.0202 > 0.005	0.0202 < 0.025	0.0202 < 0.05
Decision	Do not reject	Reject	Reject

• Why  $\frac{\alpha}{2}$ ?

# Example 2: decision and implications

- Suppose the significance level is  $\alpha = 0.01$ .
- ▶ The concluding statement:
  - ► For this two-tailed test, as the *p*-value is larger than  $\frac{\alpha}{2}$ , we do not reject  $H_0$ .
  - ▶ With a 1% significance level, there is no strong evidence showing that NTU students rate their restaurants differently from NTUST students.
  - ▶ NTU do not need to change their restaurants.
- The choice of  $\alpha$  affects the decision and implications!

#### Example 2 with the z test

We may also use the z test because the sample size is large.
The p-value in the z test is

$$\Pr(\overline{X} < 4.27) = \Pr\left(Z < \frac{4.27 - 4.6}{1.22/\sqrt{60}}\right)$$
$$= \Pr(Z < -2.095) = 0.01808$$

- The *p*-value becomes smaller in the z test than in the t test.
- It is easier to reject  $H_0$  by using the z test.
  - It is assumed that S is **close enough** to  $\sigma$  when n is large.
  - ▶ If one wants to be conservative, the *z* test should be adopted only if *n* is **much larger** than 30.

## Example 3

- Suppose an MBA program seldom admits applicants without a work experience longer than two years.
- ▶ To test whether this is true, twenty admitted applicants are randomly selected. Prior to entering the program, they have an average work experience of 2.5 years.
- ▶ The sample standard deviation is 1.1 years.
- The population is believed to be normal.
- ▶ With a 5% significance level, is the average work experience higher than two?

## Example 3: hypothesis

- Suppose the one asking the question is a potential applicant with one year of work experience. He is **pessimistic** and will apply for the program **only if** the average work experience is proven to be **less** than two years.
- ► The hypothesis is

$$H_0: \mu = 2$$
$$H_a: \mu < 2.$$

- μ is the average work experience (in years) of all admitted applicants prior to entering the program.
- ► To **encourage** him, we need to give him a strong evidence showing that the chance is high.

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## Example 3: hypothesis

- Suppose he is optimistic and will not apply for the program only if the average work experience is proven to be greater than two.
- ▶ The hypothesis becomes

 $H_0: \mu = 2$  $H_a: \mu > 2.$ 

- ► To **discourage** him, we need to give him a strong evidence showing that the chance is slim.
- For the remaining part, let's assume that he is optimistic and  $H_a$  is  $\mu > 2$ .

#### Example 3: test and calculations

- Because the population variance is unknown and the population is normal, we may use the t test.
- Let  $T_n \sim t(n)$ , we calculate the *p*-value:

$$\Pr(\overline{X} > 2.5) = \Pr\left(T_{15} > \frac{2.5 - 2}{1.1/\sqrt{16}}\right)$$
$$= \Pr(T_{15} > 1.818) = 0.0445.$$

• Though the significance level  $\alpha$  is specified, we may still use the *p*-value method.

#### Example 3: test and calculations

- ► Conclusions:
  - ► For this one-tailed test, as the *p*-value 0.0445 is smaller than  $\alpha = 0.05$ , we reject  $H_0$ .
  - ▶ With a 5% significance level, there is a strong evidence showing that the average work experience is longer than two years.
  - ► The result is strong enough to discourage the potential applicant, who has only one year of work experience.
  - The potential applicant **should not** apply.

#### Example 3: a pessimistic applicant

▶ Suppose the applicant is pessimistic and the hypothesis is

 $H_0: \mu = 2$  $H_a: \mu < 2.$ 

▶ The *p*-value is

$$\Pr(\overline{X} < 2.5) = \Pr\left(T_{15} < \frac{2.5 - 2}{1.1/\sqrt{16}}\right)$$
$$= \Pr(T_{15} < 1.818) = 0.9555.$$

- We do not reject  $H_0$  and cannot conclude that  $\mu < 2$ .
- ► He **should not** apply. The choice of hypotheses does not matter.
- ▶ Is it possible that the choice of hypotheses **matters**? When?

#### Example 3: a pessimistic applicant

• If we do not reject  $H_0$  when  $H_a$  is  $\mu > 2$ , different hypotheses result in different conclusions.

<i>p</i>	value	$H_a: \mu > 2$	$H_a: \mu < 2$
$\alpha = 0.05$	Reject $H_0$ ? Apply?	Reject $H_0$ Do not apply	Do not reject $H_0$ Do not apply
$\alpha = 0.01$	Reject $H_0$ ? Apply?	$\begin{array}{c} \textbf{Do no reject } H_0 \\ \textbf{Apply} \end{array}$	Do not reject $H_0$ Do not apply

▶ Be careful in setting up the hypothesis!

## **Remark:** finite population correction

- When we use the z test, if the population is finite (n > 0.05N):
  - If the population variance  $\sigma^2$  is known, the standard error is

$$\frac{\sigma}{\sqrt{n}}\sqrt{\frac{N-n}{N-1}}.$$

• If the population variance  $\sigma^2$  is unknown and substituted by the sample variance  $s^2$ , the standard error is  $\frac{s}{\sqrt{n}}\sqrt{\frac{N-n}{N-1}}$ .

• 
$$\sqrt{\frac{N-n}{N-1}}$$
 is the finite population corrector.

▶ All other steps remain the same.

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# Summary

▶ The selection of tests:

$\sigma^2$	Sample size	Population distribution	
		Normal	Nonnormal
Known	$\begin{array}{l} n \geq 30 \\ n < 30 \end{array}$	$egin{array}{c} z \ z \end{array}$	zNonparametric
Unknown	$n \ge 30$ $n < 30$	t  or  z t	z Nonparametric

- If z test, do the finite population correction if n > 0.05N.
- ▶ If t test, there is no need of doing this.